

| Chairman's message



Chandra Sekhar

Dear Shareholders,

As we reflect on the fiscal year 2024-25, I am pleased to report that our company has demonstrated remarkable resilience amidst challenging environment like the previous financial year.

Performance Highlights

Our revenues increased by 54% over the previous year however the Company had incurred a net loss of Rs. 1051.35 lakh (before tax) on account of recognition of foreign exchange variation on FCCBs. The Company has earned a net profit of Rs. 241.75 Lakhs prior to recognition of foreign exchange variation as against a net profit Rs. 81.89 Lakhs (before tax) in the previous year.

We are glad to inform the members that the Foreign Currency Convertible Bonds have all been converted into equity shares.

We are also proud to have listed the shares of our company on the National Stock Exchange.

Challenges Faced

The year was not without its challenges. These challenges were particularly due to increasing manpower costs and availability of skilled manpower, which tested our agility and resilience. However, through strategic planning and decisive action, we were able to mitigate their impact and continue our growth trajectory. Our ability to adapt quickly and effectively to these challenges has strengthened our foundation for future success.

People and Culture

Our people are our greatest asset, and their dedication and hard work have been instrumental in our success. We have continued to invest in our employees' development and well-being, fostering a culture of inclusivity, collaboration, and continuous learning. I am proud of the diverse and talented team we have built, and I am confident that they will continue to drive our growth in the years to come.

Future Goals

In the beginning of the current financial year we have focussed on the testing of our electronic health record platform www.indusayush.in. We are seeing reasonable traction for the platform. Looking ahead, we are committed to building on our successes and exploring new avenues for growth. Our strategic goals for the upcoming year include:

1. Expanding Market Presence:

We aim to launch at least three technology platforms and innovative offerings.

2. Enhancing Digital Capabilities:

We will continue to invest in digital transformation initiatives to improve operational efficiency, customer experience, and data-driven decision-making.

3. Fostering Innovation:

We will prioritize research and development to bring new and improved platforms and

services to market, ensuring we stay ahead of industry trends and meet customer needs.

4. Investing in Our People:

We will continue to support the growth and development of our employees, fostering a culture of innovation, collaboration, and inclusivity.

In closing, I would like to express my gratitude to our shareholders, customers, partners, and employees for their unwavering support and trust. Together, we have achieved remarkable milestones, and I am excited about the opportunities that lie ahead.

Thank you for your continued confidence in our company.

Yours Sincerely

P. Chandra Sekhar